**Bhim Mishra**

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**EDUCATION**

**McGill University,** Desautels Faculty of Management Montreal, Canada

*MBA (Finance & Strategy), Desautels Entrance Award & Dr. Peter Briant Award ($47,775)* Aug 2024 – June 2025

**GNDU University** Jalandhar, Punjab

*Bachelor of Science, Computer Science* Sept 2010 – April 2013

**Seneca College** Toronto, Canada

*Pg Cert. in International Business and Project Mgmt.*Sept 2016 – April 2017

*Pg Cert. in IT Project Management,* *Award of Excellence ($4,200)* Sept 2015 – April 2016

**PROFESSIONAL EXPERIENCE**

**Bank of Montreal, Wealth Technology**Toronto, Canada

*Project Delivery Lead* Nov 2023 – April 2024

*Lead Technical Business Analyst / Consultant* Jan 2022 – Oct 2023

* ***FNZ Tech Divesture Project***: Led a cross-functional team of consultants to assess legacy wealth systems, pinpoint inefficiencies, and define modernization opportunities; structured SOWs/RFPs, steered executive negotiations, and mapped Target Operating Model; consolidated 30+ applications; achieved $45M in bottom-line benefits
* ***BMO v. Salko***: Performed quantitative analysis on 10+ years of brokerage transactions using SQL & Excel; gained workflow insights that shaped COO’s Legal Counsel strategic realignment; won dismissal of $100M+ lawsuit
* Evaluated structural and procedural implications of ***Bill C-86***; devised implementation roadmap with user-centric future-state, managed change impact; ensured 100% compliance across all banking platforms

**Conestoga College**Toronto, Canada

*Professor (PT) – Business Analysis* Jan 2021 – Oct 2022

**Scotiabank**Toronto, Canada

*Technical Analyst* March 2020 – Dec 2021

* Reviewed deployment reports, benchmarked change protocols, and mitigated critical technical incidents (MIRT); facilitated seamless execution of $15M+ Microsoft & AirWatch upgrades across 4 LOBs
* Examined bandwidth capacity, usage and SLA variances; prioritized and spearheaded optimization of network assets across 900+ locations; enabled return-to-office for 30,000+ employees

**Bell**Toronto, Canada

*Team Lead – TSR* May 2019 – Jan 2020

* Developed productivity insights reports; conducted weekly business reviews; led channel operations of 4 sales campaigns strategically targeting ~200,000 FTTN customers; boosted recurring revenue by $2.1M
* Hired, coached, and supervised a team of 70+ technical sales associates; redesigned compensation incentives using data-driven modeling, reduced employee attrition from 8% to 4%—lowest company-wide

**LEADERSHIP AND EXTRACURRICULAR**

**Building21, McGill University**Montreal, Canada

*Resident Fellow* Jan 2025 – April 2025

* Founded and engineered MVP of “[***Aemete***](https://www.building21.ca/scholars/bhim-mishra), a collaborative AI platform”; designed mock-ups and compelling pitch decks, incorporating a financial model and go-to-market strategy; secured 2 partnerships

**Aldo Group Hackathon, McGill University**Montreal, Canada

*Winner – 2nd Place, $3000 Award* Oct 2025

* Programmed a machine-learning-powered insights platform to streamline inventory allocation and product placement, reducing stale inventory by 3% and forecasting $50M in annual revenue growth

**SKILLS AND INTERESTS**

**Technical Skills**: PMP, PSPO I, enrolled in CFA, Python, R, C, C++, SQL, Power BI, Visio, SharePoint, Excel (Advanced), MS Project, Jira, Confluence, ServiceNow, Azure/AWS, SoapUI, Postman, Swagger, Figma, Agile

**Languages**: English *(Fluent),* French *(Learning)*

**Interests**: DeFi *(Coded Binance Chain Tokens)*, Professional CrossFit, Meditation